

GLOBAL PARTNERSHIPS

EXECUTIVE VICE PRESIDENT, CHIEF INVESTMENT OFFICER

Reports directly to CEO

Competitive Salary and Excellent Benefits Package

Mission Statement

Global Partnerships is dedicated to expanding opportunity for people living in poverty.

The Organization

With the mission of expanding opportunity for people living in poverty, Global Partnerships (GP) identifies, invests in, and supports innovative poverty alleviation solutions in Latin America by investing socially motivated capital to support the growth of microfinance, create jobs and expand income for people throughout this underserved region.

Founded in 1994, GP is a rapidly growing nonprofit organization with a team of 20 employees and offices in Seattle, Washington, and Managua, Nicaragua. GP ended FY09 with \$46.7 million in socially motivated capital from 66 investors placed in 28 Microfinance Institutions (MFIs) in seven Latin American countries and is looking to grow beyond the \$100 million mark and double the number of investors in the next 36 months. GP is currently raising its fourth fund from institutional and individual investors including development banks, university/hospital endowments, foundations, pension funds, and high net worth individuals.



Microfinance is a proven, market-based solution that helps people to help themselves. GP's MFI partners share the goals of helping more people and leaving no one behind, including women and the rural poor.

GP selects MFI partners after an exhaustive screening and due diligence process. Partners are chosen for their ability to provide both financial opportunity and social impact in the lives of their clients. GP also seeks innovative opportunities to increase the impact of its MFI partners through deeper outreach to underserved groups and provision of complimentary sustainable services, such as health, education, and housing.

Global Partnerships uses management fees to fund its investment operations and raises philanthropic contributions to make strategic investments in its funds and in program innovation with its partners.

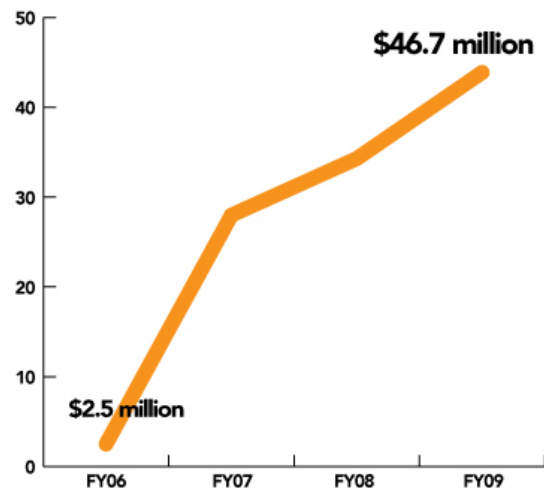


The Position

A new position for GP, the Executive Vice President, Chief Investment Officer (EVP) will work closely with the CEO and lead GP's investment team. The EVP will be the most senior executive leading all dimensions of GP's social investment activity bearing direct responsibility for the performance of the organization's investment portfolio.

In addition, he or she will be the lead relationship manager with existing and new social investors, charged with building and sustaining trust based relationships with both individuals and institutions. This position will direct Fund formation, including the private placement process, and will contribute to strategy development for future GP Funds.

The EVP will work closely with the Chair of

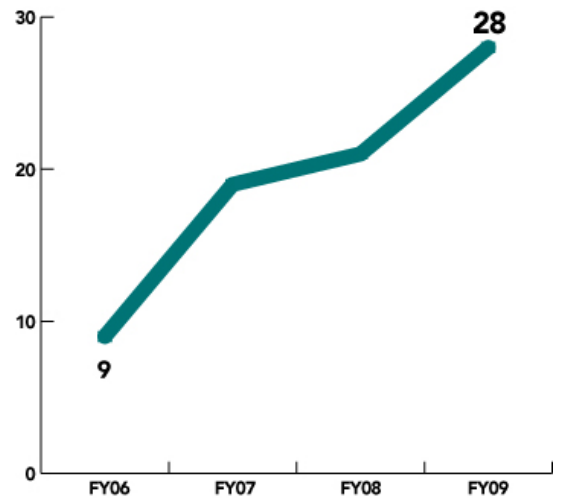


Growth in investment capital since FY 2006.



the Board's Investment Committee to oversee the investment process, including MFI due diligence; loan negotiation, contracting; financial and social performance monitoring including remediation of under performing loans; loan restructuring; and work outs. Furthermore, this individual will be responsible for structuring and completing currency hedging transactions using financial intermediaries.

The EVP will manage a team of five Seattle-based investment professionals with three direct reports (Director of Investment Analysis, Director of Fund Operations, Director of Portfolio Monitoring) and the organization's outside senior investment legal counsel. In addition, this position will collaborate with a team of eight (8) in the region led by the Vice President, Latin American Partnerships to ensure high social impact and performance of the investments. This will include developing and implementing investment protocols and methodologies for the local team to manage relationships and the loan process.



Growth in MFI partners since FY 2006.

Ideal Candidate Profile

First and foremost, we seek a seasoned and sophisticated investment professional with significant experience in all aspects of the investment process such as strategic planning, fund formation, investor relations, due diligence, portfolio performance monitoring, and work outs. This person will also share a passion for GP's mission of expanding opportunity and creating innovative solutions for people living in poverty in Latin America. GP's unique culture includes all of the challenge and fast-paced atmosphere of a private sector investment firm with the collaboration, social impact and pursuit of professional excellence of a global NGO.

Furthermore, he/she must be experienced in structuring complex investment vehicles and/or financial transactions and bring experience in commercial debt or equity investing. Candidates with existing relationships with development banks, foundation endowments, university/hospital endowments, and pension funds for religious organizations are preferred.

With good business acumen and strong people and process management skills, the ideal candidate will have a level of comfort working with institutional and high net worth individual investors. She/He will be able to communicate financial information in an understandable and impactful way. The EVP will be collaborative and possess strong interpersonal skills that allow him/her to be open and



accessible to peers and supervisors, staff members, Board members, advisors, and investors. Bringing a high degree of honesty and integrity, the preferred candidate will contribute to this important organization with confidence and enthusiasm.

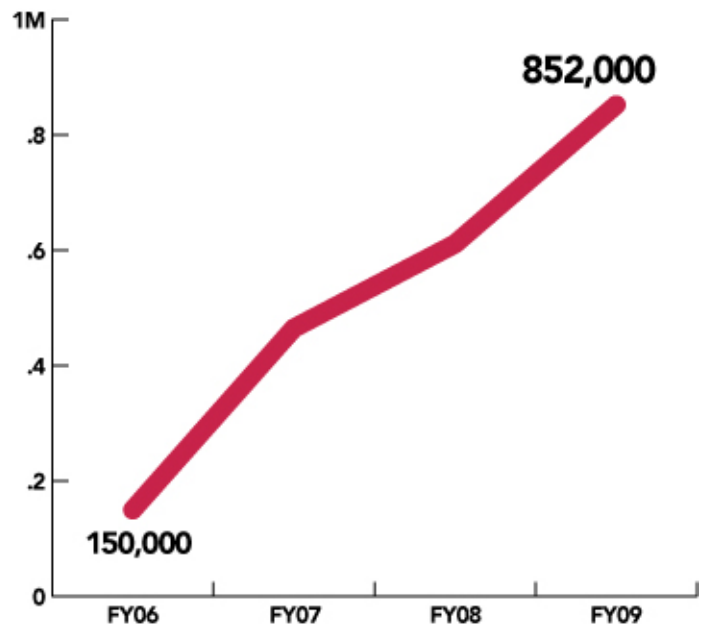
Qualifications

A Bachelor's degree in finance, accounting, business, economics or a related field is required as is an advanced degree. Candidates should have a minimum of 5 years of executive experience in commercial banking (ideally in both lending and client relations), equity investing, debt investing in microfinance, or a related field. Candidates should also have a minimum of 5 years of experience successfully managing an investment portfolio, managing professional staff, and leading investor relations. Ideally, our candidate will have existing relationships and a network in the capital markets arena. Proficiency in the Spanish language is highly desirable but not required.

To Apply

Global Partnerships is a progressive, innovative Equal Opportunity Employer and all qualified candidates are encouraged to apply. Applications will be reviewed immediately and the recruitment will remain open until the position is filled. To apply please send a cover letter and resume to: globalpartnerships@waldronhr.com or to:

Waldron & Company
Attn: Ed Rogan
VP, Philanthropy Services
1100 Olive Way, Suite 1800
Seattle, WA 98101
206.441.5213 (f)



Growth in borrowers since FY 2006.

